

Case Study

Industry	Government
Employees	7,500
Revenue	\$30 Million
Headquarters	Atmore, Alabama
Auditor	REDW & RSM
Company Type	Private
Website	www.pci-nsn.gov



Poarch Creek relies on Visual Lease to comply with government reporting standards

Leases	Lease Type	Standard
1,500+ Leases	Real Estate, Equipment, Vehicle	GASB 87

The Poarch Creek Indian Tribe is located in Atmore, Alabama, and has nearly 200 years of established reservation operations. Being the only federally recognized tribe in the state of Alabama gives them license to operate as their own sovereign nation, with its own government and bylaws, but the tribe also has to live within the same compliance laws that govern American cities.



When the GASB 87 standard was released, Dominic Cromartie, the tribe’s assistant CFO, knew he needed a system to help them achieve compliance. The tribe has a few real estate

leases, but the majority of its portfolio is heavy equipment to help with the reservation’s Public Works department.

“The reservation is like your normal city, and within that city, you’re going to have municipalities that provide healthcare, that provide transportation, and that work on roads,” Cromartie said. “There’s a lot of acreage to be maintained, and we have to decide whether leasing or owning that equipment is our best option.”

When first looking for a solution, Cromartie needed something user-friendly. He heavily scrutinized the accounting functionality of several systems and found Visual Lease to be the most reliable. The compliance standard was in its infancy, and Cromartie was happy he found a software provider willing to work with him and his team to make sure everything was right.

“*Once I got into the software, it was a no-brainer. So that’s why we chose it. It gave us everything we needed – transparency, a repository for all our leases, and it was a great piece of software to have.*”

Dominic Cromartie

Assistant CFO | **Poarch Creek Indians**



After implementation, Cromartie and his team worked internally to get visibility into the lease portfolio and what was actually on their books. Because the process was so decentralized, department heads were signing off on leases, and the accounting team only heard about it when it was time to make a payment.

So, the team centralized the process, making it so that only the office of the CFO could sign off on leases. Then, the group went through their financials and GL codes, trying to uncover anything they missed in their first sweep.

Their team now utilizes Visual Lease for both ad hoc reporting and critical quarter-end close processes. They rely on this system to perform calculations and present lease liabilities to their tribal council.

“Visual Lease helps us with our financial and operational controls by providing visibility, transparency and it also gives us a way to track the accuracy of our loans, the accuracy of our disclosures, our footnotes,” Cromartie said. “So that really helps us when it comes to our annual audit, our single audit, and any other state or local government audit that we may have performed to comply with a grant or contract that we receive.”

About Visual Lease (VL)

Visual Lease (VL) is the premier platform for integrated lease management and lease accounting, trusted by enterprises worldwide to navigate complex portfolios with precision and ease. As the centralized system of record for all lease-related financial, operational, and legal data, VL is purpose-built to support every team involved in managing a company's leased and owned assets. Informed by nearly three decades of experience, our platform integrates lease management, lease accounting, and sustainability reporting, enabling organizations to save time, mitigate risks, reduce costs, and support sustainability initiatives. Our award-winning software is used by 1,500+ organizations to manage more than 1 million real estate, equipment, and other leased asset records globally.

For more information, visit visualease.com.

